Emailed 3/9/98
COPY

RJ REYNOLDS
TOBACCO COMPANY

J. CAMPBELL / ROU 1610
PROMOTIONAL COORDINATOR

8899 MAIN STREET
WILLIAMSVILLE, NY 14221
(716) 634-4179
FAX (716) 634-3145

March 3, 1998

RJR Account #375878
P. Cox
McLANE-NORTHEAST

APRIL: DORAL B2G1F / PROMOTION #800211

Dear Paul:

Doral B1G1F pre-sleeved product, as well as **449** SKUs of Displays (item #540665) have been ordered to McLane NE to pack and ship this promotion to your participating retail accounts.

		#/Cases Per Style				$ Amount
PRODUCT, PO #	Product / State	LT MN 100	UL LT 100	FF BX 100	LT BX 100	$ AMOUNT
	UPC 12300-	25190	25191	25192	25193	
ER3102-01	B2G1F / NJ	2	3	3	3	1,518.91
ER3103-01	B2G1F / OH	1	1	1	1	753.94
ER3104-01	B2G1F / PA	12	26	26	26	16,396.47
[redacted]	TOTALS	15	30	30	30	$18,670.32

Product Arrival: **March 30, 1998**

Displays PO #ER3096-01 #8072-8550
Shipper Displays Arrival (McLane NE): **March 31, 1998**
Ship Date to Retail: **Week of April 20, 1998**

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PARTNERS 'BONUS' REPORTING DESCRIPTION 'DOR APR B2G1F'

DISPLAY DETAIL

Item #540665 (Displays)	
SKU CUBE :	**1.3080**
SKU WT (w/o Product):	**1.9200 lbs**
Retail Sales Offer per Sku:	**21 Offers**

EACH PRE-SLEEVED 6M CASE CONTAINS 30 WHITE CARTONS.
EACH WHITE CARTON CONTAINS 3 PRE-SLEEVED B2G1F DEALS, PLUS 1 LOOSE LIVE PACK.
EACH DISPLAY CONTAINS 7 WHITE CARTONS OR '21 B2G1F OFFERS'.
THIS EQUATES TO 49 LIVE PACKS PER DISPLAY TO BE BILLED TO RETAIL.
IT IS STRONGLY RECOMMENDED THAT YOU PLACE 1 ADDITIONAL LOOSE LIVE PACK INTO EACH DISPLAY; *THIS WILL ENABLE YOU TO BILL RETAIL @ 5 CARTONS PER DISPLAY, RATHER THAN 4.9 CARTONS PER DISPLAY.*

Billing per Sku:

5 Savings Cartons (if additional live pack is added to Display)
4.9 Savings Cartons (if additional live pack is NOT added to Display)

PROMOTION DESCRIPTION: SEE ENCLOSED *'WHOLESALER PACKING INSTRUCTIONS'.* UTILIZE PRE-ASSEMBLED DISPLAY. BECAUSE THIS PRODUCT IS **PRE-SLEEVED,** IT IS NOT NECESSARY TO 'LOAD' DISPLAY. RETAILERS WILL HANDLE DISPLAY SET-UP AT STORE LEVEL. SHIP NUMBER OF DISPLAYS TO EACH RETAIL ACCOUNT AS INDICATED ON THE ATTACHED *CUSTOMER LIST.*

PLACE INTO EACH DISPLAY:
* 7 CARTONS: 2 EACH - DORAL ULT LT 100/ FF BOX 100/ LT BOX 100 AND
1 CTN DORAL LT MEN 100
* 1 ADDITIONAL LOOSE LIVE DORAL PACK
(ADD PACK ONLY IF BILLING @ 5 CARTONS PER DISPLAY)

EACH DISPLAY WILL CONTAIN 21 B2G1F OFFERS, AND EITHER 7 OR 8 LOOSE LIVE PACKS.
(7 PACKS IF ADDITIONAL LIVE PACK IS NOT ADDED BY DIRECT ACCOUNT;
8 PACKS IF DIRECT ACCOUNT DOES ADD AN ADDITIONAL LIVE PACK).

RETAILER WILL PLACE THE LOOSE LIVE PACKS INTO ON-HAND INVENTORY.
(A 'RETAILER PROMOTIONAL PACKING EXPLANATION SHEET' IS INCLUDED IN EACH DISPLAY)

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RJR will reimburse you $14.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to $367.50 **(26.25 (12M) cases @ $14.00)**.

If you have any questions, please contact me. As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc
cc: L. E. MacWilliams
cc: R. Donahue / McLane
1610: DK / SS / RMD
1000: J. Piscitelli
1340: J. Rago

ROUs: 1110 / 1210 / 1310 / 1710
Distribute to RJR Managers w/Chain responsibility
for chains on attached Excel spreadsheet

Note to RJR Manager: Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

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McLANE-NORTHEAST (#375878): CIGARETTE DISPLAYS BY STATE

ROUs: 1110 / 1210 / 1310 / 1710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

McLANE NE

APRIL: DORAL B2G1F / PROMOTION #800211

RETAIL DISTRIBUTION DATE: APRIL 20, 1998

CHAIN NAME	NO. OF STORES	# DISPLAY UNITS TO SHIP TO EACH ACCOUNT	TOTAL # DISPLAYS	NUMBER OF DISPLAYS PER GROUP PER STATE												
				CT	DE	MA	MD	ME	NH	NJ	NY	OH	SOUTH GA	PA	RI	VT
A-PLUS/ SUNOCO	173	See List	177		2					5	3			167		
BP OIL	44	See List	46											46		
COASTAL MART	26	See List	43							9				34		
COUNTRY FAIR	61	See List	79									8		71		
HESS MART	8	See List	11							3				8		
HESS STATION	47	1	47							17				30		
7/11 - HANDEE MART	24	See List	26									1	12	13		
STARENTERPRISE	19	1	19							8				11		
INDEPENDENTS & SMALL CHAINS	9	See List	10				2			4				4		
TOTALS	411		458	0	2	0	2	0	0	46	3	9	12	384	0	0

(MC-STOB2.XLS)3/9/98

(McLANE NO LONGER SHIPS TO DU/ KY/ OH(*Exception: 8 OH/ C FAIR STORES)/ MI/ MD

cc: J. Piscitelli

Source: https://www.industrydocuments.ucsf.edu/docs/lmmn0000

RJ REYNOLDS

TOBACCO COMPANY

STATE STAMPING

McLANE-NORTHEAST
#375878

DORAL B2G1F

NUMBER OF CARTONS TO STAMP BY STATE
PRE-SLEEVED B2G1F PRODUCT

DORAL B2G1F (6M)	CT	DE	MA	MD	NH	NJ	NY	OH	PA	RI	VT
LT MEN100	0	0	0	0	0	1	0	1	13	0	0
ULT LT100	0	0	0	0	0	3	0	1	26	0	0
FF BOX100	0	0	0	0	0	3	0	1	26	0	0
LT BOX100	0	0	0	0	0	3	0	1	26	0	0

3/9/98
STAMPING.DOC

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WHOLESALER PACKING INSTRUCTIONS

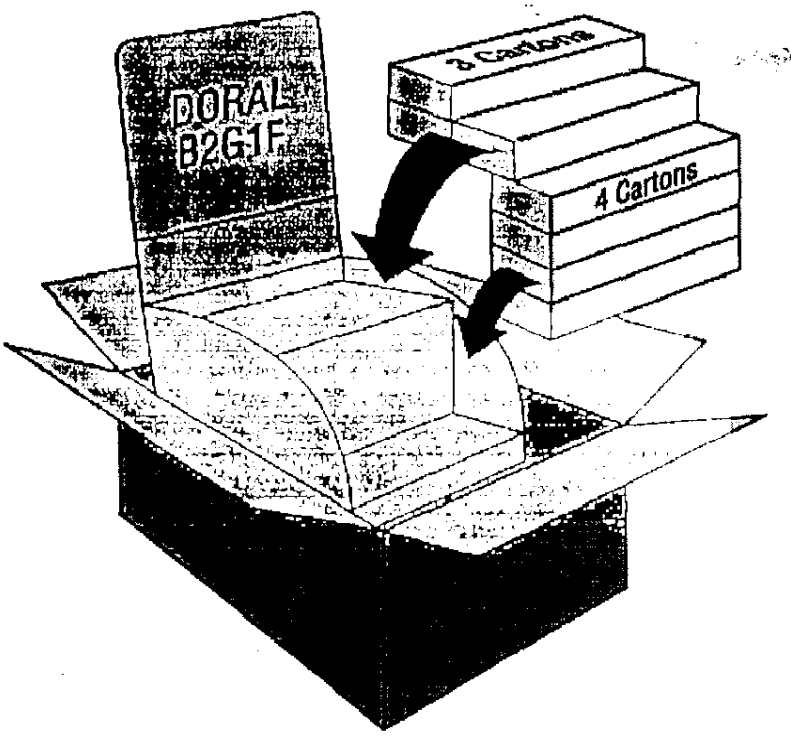
VALUE ADDED PROMOTIONS 2ND QTR.'98

April DORAL B2G1F

(Buy 2 Packs Get 1 Free—Pack Outlets)

STEPS

1. Open DORAL B2G1F shipping case.
2. Place 7 cartons of DORAL promotional product into shipping/display case. **Promotional product is in white cartons and is pre-sleeved.**
3. Fold display header card down.
4. Close and tape case.
5. Ship to retailer.



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Item: # 540665 – Pack Outlets
Promotion Reporting Description: DOR APR B2G1F

Brand & Style	LT MEN 100	ULT LT 100	ff BOX 100	LT BOX 100		
Number of Cartons	1	2	2	2		

Source: https://www.industrydocuments.ucsf.edu/docs/lmmn0000

McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211

RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
548477	1		PETRO STOPPING CNTR.	ELKTON	MD		132604	58478
548478	1		PETRO FUEL ISLAND	ELKTON	MD		132604	714269
28498	1		FAIRFIELD NEWS- FOOD	FAIRFIELD	NJ		133008	473381
63271	1		KEIM MOBIL ON THE GO	BURLINGTON	NJ		133405	561587
25619	1		TRAVEL PORT #141	GREENCASTLE	PA		292608	304039
25627	1		SUGAR CREEK #143	GREENCASTLE	PA		292608	692031
89003	1		RAINBOW FINR FD #980	ERIE	PA		173001	284755
	7	Total						

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
600577	1	0353-0202	HESS STATION #30312	WEST KEANSBURG	NJ		133002	663940
600601	1	0353-0202	HESS STATION #30316	SUCCASUNNA	NJ		133008	784465
600809	1	0353-0202	HESS STATION #30303	FRANKLIN	NJ		133005	682820
600817	1	0353-0202	HESS STATION #30304	TOMS RIVER	NJ		133406	228072
600825	1	0353-0202	HESS STATION #30306	EATONTOWN	NJ		133002	615551
600866	1	0353-0202	HESS STATION #30311	TOMS RIVER	NJ		133406	228036
600932	1	0353-0202	HESS STATION #30268	EDISON	NJ		133006	784438
600932	1	0353-0202	HESS STATION #30258	EDISON	NJ		133006	784370
600940	1	0353-0202	HESS STATION #30259	TRENTON	NJ		133004	228035
600973	1	0353-0202	HESS STATION #30262	PERTH AMBOY	NJ		133006	784388
600999	1	0353-0202	HESS STATION #30266	NEWTON	NJ		133008	643026
601005	1	0353-0202	HESS STATION #30267	STANHOPE	NJ		133008	797392
601021	1	0353-0202	HESS STATION #30269	MILLTOWN	NJ		133007	228096
601054	1	0353-0202	HESS STATION #30203	MIDDLETOWN	NJ		133002	769201
601088	1	0353-0202	HESS STATION #30215	WOODBRIDGE	NJ		133006	772755
601096	1	0353-0202	HESS STATION #30216	WOODBRIDGE	NJ		133006	772754
601146	1	0353-0202	HESS STATION #30231	COLONIA	NJ		133003	670540
	17	0353-0202 Total						
900092	1	0353-0203	HESS STATION #38201	ALLENTOWN	PA	PEN	133204	126866
900100	1	0353-0203	HESS STATION #38202	ALLENTOWN	PA	PEN	133204	126860
900118	1	0353-0203	HESS STATION #38209	WHITEHALL	PA	PEN	133204	127017
900142	1	0353-0203	HESS STATION #38216	BENSALEM	PA	PEN	133201	779337
900167	1	0353-0203	HESS STATION #38249	BETHLEHEM	PA	PEN	133208	604567
900175	1	0353-0203	HESS STATION #38250	YORK	PA	PA	173802	645527
900183	1	0353-0203	HESS STATION #38251	WEST LAWN	PA	PAS	173807	498329
900191	1	0353-0203	HESS STATION #38252	CARLISLE	PA	PA	173802	645511
900209	1	0353-0203	HESS STATION #38255	HARRISBURG	PA	PA	173803	82377
900233	1	0353-0203	HESS STATION #38258	LANCASTER	PA	PAS	173807	530118
900266	1	0353-0203	HESS STATION #38261	HANOVER	PA	PA	132201	226517
900282	1	0353-0203	HESS STATION #38263	SHAMOKIN DAM	PA		173804	596487

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211

RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
900290	1	0353-0203	HESS STATION #38267	LANCASTER	PA	PAS	173807	740916
900316	1	0353-0203	HESS STATION #38269	READING	PA	PAS	173807	740936
900373	1	0353-0203	HESS STATION #38281	LEWISBURG	PA	PA	173804	645662
900399	1	0353-0203	HESS STATION #38285	CAMP HILL	PA	PA	173802	621377
900407	1	0353-0203	HESS STATION #38286	BRISTOL	PA	PEN	133201	469601
900423	1	0353-0203	HESS STATION #38291	COATESVILLE	PA	PEN	173807	625691
900449	1	0353-0203	HESS STATION #38303	LEBANON	PA	PA	173803	645663
900456	1	0353-0203	HESS STATION #38304	QUAKERTOWN	PA	PEN	133208	604565
900464	1	0353-0203	HESS STATION #38305	YORK	PA	PA	173802	645664
900480	1	0353-0203	HESS STATION #38307	EXTON	PA	PEN	173807	143346
900498	1	0353-0203	HESS STATION #38350	TREXLERTOWN	PA	PEN	133204	126938
900506	1	0353-0203	HESS STATION #38351	ALLENTOWN	PA	PEN	133204	126919
900530	1	0353-0203	HESS STATION #38354	SINKING SPRING	PA	PAS	173807	183264
900548	1	0353-0203	HESS STATION #38355	YORK	PA	PA	173802	645595
900555	1	0353-0203	HESS STATION #38356	HARRISBURG	PA	PA	173803	645654
900563	1	0353-0203	HESS STATION #38357	CARLISLE	PA	PA	173802	645604
900571	1	0353-0203	HESS STATION #38358	CARLISLE	PA	PA	173802	645602
902544	1	0353-0203	HESS STATION #38254	LEMOYNE	PA	PA	173802	645512
	30	**0353-0203 Total**						
600676	1	0353-0302	HESS MART #30324	FAIRFIELD	NJ		133008	565166
601369	1	0353-0302	HESS MART #30300	PHILLIPSBURG	NJ		133001	639608
601377	1	0353-0302	HESS MART #30314	MOUNTAIN LAKES	NJ	NJS	133008	558169
	3	**0353-0302 Total**						
900159	2	0353-0303	HESS MART #38245	READING	PA	PEN	173807	93674
900431	2	0353-0303	HESS MART #38295	READING	PA	PEN	173807	963772
900472	1	0353-0303	HESS MART #38306	ALLENTOWN	PA	PEN	133204	126921
900522	2	0353-0303	HESS MART #38353	THORNDALE	PA	PEN	173807	143288
902759	1	0353-0303	HESS MART #38363	MACUNGIE	PA		133201	792339
	8	**0353-0303 Total**						

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RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
46722	1	0362-0100	A-PLUS LHB LTD #2	MECHANICSBURG	PA		173802	790302
	1	0362-0100 Total						
96974	1	0362-0101	SUNOCO FOOD MRT.5007	DOVER	DE		132605	512113
97675	1	0362-0101	SUNOCO A-PLUS	NEW CASTLE	DE		132606	665055
1359	1	0362-0101	A-PLUS 7401	ELKINS PARK	PA	PEN	133207	268526
46078	1	0362-0101	A-PLUS 60477	POTTSVILLE	PA	PEN	173806	184742
46904	1	0362-0101	A-PLUS MINI #60218	PHILADELPHIA	PA	PEN	132608	778618
47332	1	0362-0101	A-PLUS #60471	READING	PA	PEN	173807	777394
47696	1	0362-0101	SUNOCO #8268	PHILADELPHIA	PA	PEN	133408	385953
48439	1	0362-0101	A-PLUS #60368	WAYNE	PA		133202	610057
49031	1	0362-0101	P&O, INC.	LANCASTER	PA	PEN	173807	181429
49320	1	0362-0101	A-PLUS #60451	ALLENTOWN	PA		133204	776876
49718	1	0362-0101	A-PLUS MINI #60214	PHILADELPHIA	PA		133206	778671
97303	1	0362-0101	SUNOCO #5040	READING	PA		173807	968498
97402	1	0362-0101	PARDO'S A-PLUS	WEST CHESTER	PA		173807	284658
97543	1	0362-0101	SUNOCO MINI MT.#7024	DREXEL HILL	PA		133202	307190
	14	0362-0101 Total						
46706	2	0362-0102	JOHN CELLA D/B/A	WASHINGTONVILLE	NY	NYS	133005	368196
	2	0362-0102 Total						
44040	1	0362-0103	A-PLUS LHB LIMITED	CAMP HILL	PA		173802	765433
45906	3	0362-0103	KRADEL'S M/M	BUTLER	PA		173005	631977
46698	1	0362-0103	VANDYS A-PLUS #60467	QUENTIN	PA		173803	776158
47019	1	0362-0103	A-PLUS MINI MT.60396	NEW BETHLEHEM	PA	PEN	173005	844296
47373	1	0362-0103	A-PLUS 60303	HARRISBURG	PA		173803	776228
47456	1	0362-0103	APLUS/SUN COOP 7379	PITTSBURGH	PA	PEN	173202	63275
47498	1	0362-0103	VANDY'S A-PLUS #2	CAMP HILL	PA		173802	775365
47662	1	0362-0103	JORDEN'S A PLUS	PITTSBURGH	PA		173204	661913
48165	1	0362-0103	SALIBA A-PLUS	CONNELLSVILLE	PA		173203	846917
48306	1	0362-0103	A-PLUS EXPRESS #7361	ALIQUIPPA	PA		173006	520760
48603	1	0362-0103	APLUS EXPRESS	INDIANA	PA		173005	688938

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RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	# DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
49015	1	0362-0103	A PLUS #60567	PITTSBURGH	PA		173202	337598
49049	1	0362-0103	A PLUS #60545	WASHINGTON	PA		173206	632426
49247	1	0362-0103	DAW A PLUS	JEANNETTE	PA	PEN	173203	845660
49254	1	0362-0103	A-PLUS #60423	BROWNSVILLE	PA		173201	337894
49338	1	0362-0103	A PLUS MINI MART	UNIONTOWN	PA		173201	661595
49353	1	0362-0103	A-PLUS 60297	SUNBURY	PA		173804	775476
49486	1	0362-0103	A-PLUS 60302	HARRISBURG	PA		173803	776229
49510	1	0362-0103	A-PLUS 60307	HARRISBURG	PA		173803	180277
49775	1	0362-0103	FALOONS A PLUS 60482	GETTYSBURG	PA		173802	37507
556057	1	0362-0103	A-PLUS #60402	ERIE	PA		173001	441824
	23	**0362-0103 Total**						
1751	1	0362-0201	A-PLUS COOP #7200	PHILADELPHIA	PA		133408	960373
40709	1	0362-0201	A-PLUS COOP #7309	ALLENTOWN	PA	PEN	133204	183598
40758	1	0362-0201	A-PLUS COOP #7497	LANSDALE	PA	PEN	133203	277587
40766	1	0362-0201	A-PLUS COOP #7496	WYOMISSING	PA	PEN	173807	183271
40857	1	0362-0201	A-PLUS COOP #7349	PHILADELPHIA	PA	PEN	133408	778778
40972	1	0362-0201	A-PLUS COOP #7315	BERWYN	PA		173807	625574
40980	1	0362-0201	A-PLUS COOP #7310	BUTZTOWN	PA	PEN	133204	776722
41178	1	0362-0201	A-PLUS COOP #7350	READING	PA	PEN	173807	776551
41210	1	0362-0201	A-PLUS COOP #7335	PHILADELPHIA	PA		133409	393478
42010	1	0362-0201	A-PLUS COOP #7300	BALA CYNWYD	PA		133202	597670
42622	1	0362-0201	A-PLUS COOP #7490	WEST HAZLETON	PA	PEN	173806	777064
42846	1	0362-0201	A-PLUS COOP #7312	REAMSTOWN	PA		173803	620806
42911	1	0362-0201	A-PLUS COOP #7425	LANCASTER	PA	PEN	173807	775492
43000	1	0362-0201	A-PLUS COOP #7403	PHOENIXVILLE	PA		133205	378518
43059	1	0362-0201	A-PLUS COOP #7322	NORTH WALES	PA	PEN	133203	452469
43109	1	0362-0201	A-PLUS COOP #7316	WYOMISSING	PA	PEN	173807	776419
43380	1	0362-0201	A-PLUS COOP #7307	BREINIGSVILLE	PA		173806	776558
43455	1	0362-0201	A-PLUS COOP #7319	PROSPECT PARK	PA		132607	568701
43612	1	0362-0201	A-PLUS COOP #7304	ALLENTOWN	PA		133204	618178

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
43703	1	0362-0201	A-PLUS COOP #7321	READING	PA		173807	454921
43760	1	0362-0201	A-PLUS COOP #7406	WARMINSTER	PA		133203	126973
43778	1	0362-0201	A-PLUS COOP #7511	WEST CHESTER	PA		173807	610121
43851	1	0362-0201	A-PLUS COOP #7189	ALLENTOWN	PA		133204	606432
44032	1	0362-0201	A-PLUS COOP #7205	KING OF PRUSSIA	PA		133205	778949
44701	1	0362-0201	A-PLUS COOP #7504	READING	PA		173807	663800
44750	1	0362-0201	A-PLUS COOP #7505	PHILADELPHIA	PA		133206	666052
44818	1	0362-0201	A-PLUS COOP #7142	LANCASTER	PA		173807	492926
44875	1	0362-0201	A-PLUS COOP #7148	SPRING CITY	PA		133205	702012
44909	1	0362-0201	A-PLUS COOP #7149	READING	PA		173807	668495
97444	1	0362-0201	A-PLUS COOP #6021	BALA CYNWYD	PA		133202	200511
97527	1	0362-0201	A-PLUS COOP #7039	EXTON	PA		173807	590450
97535	1	0362-0201	A-PLUS COOP #7048	BLUE BALL	PA		173807	585133
	32	**0362-0201 Total**						
41608	1	0362-0202	A-PLUS COOP #7384	ALBION	PA		173001	679288
	1	**0362-0202 Total**						
10389	1	0362-0203	A-PLUS COOP #7176	AMBRIDGE	PA	PEN	173004	845003
40550	1	0362-0203	A-PLUS COOP #7374	WHITE HALL	PA	PEN	173202	845710
40568	1	0362-0203	A-PLUS COOP #7353	MILLVALE	PA	PEN	173207	844857
40618	1	0362-0203	A-PLUS COOP #7485	PITTSBURGH	PA	PEN	173207	337077
40626	1	0362-0203	A-PLUS COOP #7476	PITTSBURGH	PA	PEN	173202	845514
40634	1	0362-0203	A-PLUS COOP #7375	PITTSBURGH	PA	PEN	173202	845556
40659	1	0362-0203	A-PLUS COOP #7371	SCOTTDALE	PA		173203	765996
40667	1	0362-0203	A-PLUS COOP #7503	GREENSBURG	PA	PEN	173203	174204
41004	1	0362-0203	A-PLUS COOP #7501	E PITTSBURGH	PA	PEN	173204	500779
41079	1	0362-0203	A-PLUS COOP #7423	NEW KENSINGTON	PA	PEN	173005	947628
41095	1	0362-0203	A-PLUS COOP #7422	YORK	PA		173802	282653
41616	1	0362-0203	A-PLUS COOP #7376	ERIE	PA		173001	732799
41665	1	0362-0203	A-PLUS COOP #7380	JOHNSTOWN	PA	PEN	173805	738752
41673	1	0362-0203	A-PLUS COOP #7356	NEW CASTLE	PA	PEN	173004	844207

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211

RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
41715	1	0362-0203	A-PLUS COOP #7373	LOCK HAVEN	PA		173804	775563
42101	1	0362-0203	A-PLUS COOP #7385	FAIRVIEW	PA		173001	680039
42465	1	0362-0203	A-PLUS COOP #7377	ERIE	PA	PEN	173001	168651
42713	1	0362-0203	A-PLUS COOP #7430	CRAFTON	PA	PEN	173007	845522
42770	1	0362-0203	A-PLUS COOP #7355	BUTLER	PA	PEN	173005	381930
42994	1	0362-0203	APLUS COOP #7484	ALLENWOOD	PA		173804	683436
43117	1	0362-0203	A-PLUS COOP #7362	MARS	PA		173004	734882
43356	1	0362-0203	A-PLUS COOP #7486	STATE COLLEGE	PA		173805	766170
43562	1	0362-0203	A-PLUS COOP #7173	HARRISBURG	PA		173803	776198
43786	1	0362-0203	A-PLUS COOP #7174	OIL CITY	PA		173001	712795
43802	1	0362-0203	A-PLUS COOP #7177	YORK	PA		173802	586279
43810	1	0362-0203	A-PLUS COOP #7180	PITTSBURGH	PA	PEN	173007	527595
43869	1	0362-0203	A-PLUS COOP #7372	SWISSVALE	PA	PEN	173207	336955
43976	1	0362-0203	A-PLUS COOP #7196	ERIE	PA	PEN	173001	840705
44073	1	0362-0203	A-PLUS COOP #7216	FAYETTEVILLE	PA		292608	776087
44107	1	0362-0203	A-PLUS COOP #7421	NEW KENSINGTN	PA	PEN	173005	845038
44180	1	0362-0203	A-PLUS COOP #7359	GIBSONIA	PA		173004	436867
44198	1	0362-0203	A-PLUS COOP #7358	CORAOPOLIS	PA		173006	520762
44206	1	0362-0203	A-PLUS COOP #7428	NO. HUNTINGTON	PA		173203	447190
44255	1	0362-0203	A-PLUS COOP #7427	PITTSBURGH	PA		173202	520744
44610	1	0362-0203	A-PLUS COOP #7135	BEAVER	PA	PEN	173004	335859
44768	1	0362-0203	A-PLUS COOP #7508	BRIDGEVILLE	PA		173206	674695
44800	1	0362-0203	A-PLUS COOP #7139	GLENSHAW	PA	PEN	173207	845515
44826	1	0362-0203	A-PLUS COOP #7144	PITTSBURGH	PA		173207	845840
44859	1	0362-0203	A-PLUS COOP #7146	TITUSVILLE	PA	PEN	173001	844054
44990	1	0362-0203	A-PLUS COOP #7197	PITTSBURGH	PA	PEN	173204	845452
96297	1	0362-0203	A-PLUS COOP #6969	WEXFORD	PA		173004	844932
97014	1	0362-0203	A-PLUS COOP #6962	GREENSBURG	PA		173203	559237
97022	1	0362-0203	A-PLUS COOP #6970	PITTSBURGH	PA		173207	845087
97451	1	0362-0203	A-PLUS COOP #6950	ALLISON PARK	PA		173004	336253

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
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McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
97493	1	0362-0203	A-PLUS COOP #6967	NORTH VERSAILLE	PA		173204	907261
97501	1	0362-0203	A-PLUS COOP #6968	PENN HILLS	PA		173207	844942
	1	0362-0203	A-PLUS COOP #7228	JOHNSTOWN	PA		173805	790328
	47	**0362-0203 Total**						
98301	1	0362-0204	A PLUS COOP #7021	JACKSON	NJ		133405	486342
98343	1	0362-0204	A-PLUS COOP #7047	MORRISTOWN	NJ		133003	583125
	2	**0362-0204 Total**						
41202	1	0362-0301	SUNOCO COOP #7494	KING OF PRUSSIA	PA	PEN	133205	90409
42663	1	0362-0301	SUNOCO COOP #7392	SHARON HILL	PA		132607	779500
42689	1	0362-0301	SUNOCO COOP #7323	CLIFTON HEIGHTS	PA		133202	779501
42705	1	0362-0301	SUNOCO COOP #7489	LANDISVILLE	PA	PEN	173803	777402
42812	1	0362-0301	SUNOCO COOP #7317	COATESVILLE	PA		173807	779508
42853	1	0362-0301	SUNOCO COOP #7492	EPHRATA	PA	PEN	173803	73990
42879	1	0362-0301	SUNOCO COOP #7351	COLUMBIA	PA	PEN	173802	518830
44883	1	0362-0301	SUNOCO COOP #7154	WEST CHESTER	PA		173807	745904
96388	1	0362-0301	SUNOCO COOP #7019	WEST CHESTER	PA		173807	611887
	9	**0362-0301 Total**						
43950	1	0362-0302	SUNOCO COOP #7183	MONROE	NY		133005	735306
	1	**0362-0302 Total**						
41244	1	0362-0303	SUNOCO COOP #7169	BELLE VERNON	PA		173202	896446
41665	1	0362-0303	SUNOCO COOP #7433	JOHNSTOWN	PA		173805	520754
42176	1	0362-0303	SUNOCO COOP #7478	ALTOONA	PA		173805	520750
42192	1	0362-0303	SUNOCO COOP #7411	KITTANNING	PA	PEN	173005	521312
42861	1	0362-0303	SUNOCO COOP #7479	ANNVILLE	PA		173803	309264
42895	1	0362-0303	SUNOCO COOP #7483	YORK	PA		173802	74771
42937	1	0362-0303	SUNOCO COOP #7408	HERSHEY	PA		173803	309258
43141	1	0362-0303	SUNOCO COOP #7432	SHIPPENSBURG	PA		173802	521777
43331	1	0362-0303	SUNOCO COOP #7413	MOUNT PLEASANT	PA		173203	521337
43570	1	0362-0303	SUNOCO COOP #7434	LEWISTOWN	PA		173804	581837
43752	1	0362-0303	SUNOCO COOP #7510	GREENVILLE	PA		173001	844794

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
43901	1	0362-0303	SUNOCO COOP #7103	ARNOLD	PA		173005	655357
44016	1	0362-0303	SUNOCO COOP #7209	LATROBE	PA		173203	638714
44313	1	0362-0303	SUNOCO COOP #7481	NEW STANTON	PA		173203	435130
44321	1	0362-0303	SUNOCO COOP #7419	UNIONTOWN	PA		173201	614147
44347	1	0362-0303	SUNOCO COOP #7414	BELLEVUE	PA		173007	320566
44404	1	0362-0303	SUNOCO COOP #7477	GREENSBURG	PA		173203	417858
44412	1	0362-0303	SUNOCO COOP #7416	PITTSBURGH	PA		173207	651827
44578	1	0362-0303	SUNOCO COOP #7415	EDINBORO	PA		173001	652956
44651	1	0362-0303	SUNOCO COOP #7480	LATROBE	PA		173203	686234
44693	1	0362-0303	SUNOCO COOP #7125	BEAVER	PA		173004	667986
97048	1	0362-0303	SUNOCO COOP #6961	GLENSHAW	PA		173207	844934
97519	1	0362-0303	SUNOCO COOP #6966	NATRONA HTS	PA		173005	844341
101277	2	0362-0303	SUNOCO COOP #7410	MEADVILLE	PA	PEN	173001	840747
	25	**0362-0303 Total**						
18218	1	0362-0401	SUNOCO COOP TPK 7092	BOWMANSVILLE	PA		173807	521735
18226	1	0362-0401	SUNOCO COOP TPK 7093	ELVERSON	PA		173807	397219
18309	1	0362-0401	SUNOCO COOP TPK 7087	WESCOSVILLE	PA		133204	521734
18317	1	0362-0401	SUNOCO COOP TPK 7088	JIM THORPE	PA		173806	672683
	4	**0362-0401 Total**						
18192	1	0362-0403	SUNOCO COOP TPK 7090	MIDDLETOWN	PA		173803	674240
18200	1	0362-0403	SUNOCO COOP TPK 7091	ELIZABETHTOWN	PA		173803	660779
18242	1	0362-0403	SUNOCO COOP TPK 7095	VERONA	PA		173207	655923
18259	1	0362-0403	SUNOCO COOP TPK 7096	WARRENDALE	PA		173004	649376
18267	1	0362-0403	SUNOCO COOP TPK 7083	ROCHESTER	PA		173004	649115
18325	1	0362-0403	SUNOCO COOP TPK 7089	HUNKER	PA		173203	688932
18333	1	0362-0403	SUNOCO COOP TPK 7079	BEDFORD	PA		173801	415993
18341	1	0362-0403	SUNOCO COOP TPK 7076	SOMERSET	PA		173801	415999
18358	1	0362-0403	SUNOCO COOP TPK 7077	SOMERSET	PA		173801	415990
18366	1	0362-0403	SUNOCO COOP TPK 7078	BEDFORD	PA		173801	415992
18374	1	0362-0403	SUNOCO COOP TPK 7080	WATERFALL	PA		173805	745905

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
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McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
18382	1	0362-0403	SUNOCO COOP TPK 7081	NEWBURG	PA		173805	402559
18390	1	0362-0403	SUNOCO COOP TPK 7082	PLAINFIELD	PA		173802	402564
	13	**0362-0403 Total**						
96578	1	0362-0404	SUNOCO COOP TPK 7012	EAST BRUNSWICK	NJ		133007	480342
96586	1	0362-0404	SUNOCO COOP TPK 7013	WOODBRIDGE	NJ		133006	470923
96594	1	0362-0404	SUNOCO COOP TPK 7014	WOODBRIDGE	NJ		133006	470967
	3	**0362-0404 Total**						

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211

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McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
700013	1	1114-1000	BP #07001	PITTSBURGH	PA		173007	372526
700021	1	1114-1000	BP #07003	SEWICKLEY	PA		173004	550681
700039	1	1114-1000	BP #07005	PITTSBURGH	PA		173202	903537
700047	1	1114-1000	BP #07007	CORAOPOLIS	PA		173006	44966
700054	1	1114-1000	BP #07013	CORAOPOLIS	PA		173006	509386
700062	1	1114-1000	BP #07029	ERIE	PA		173001	39938
700070	1	1114-1000	BP #07034	ERIE	PA		173001	706636
700088	1	1114-1000	BP #07043	MEADVILLE	PA		173001	840746
700096	1	1114-1000	BP #07047	BETHEL PARK	PA		173202	40053
700104	1	1114-1000	BP #07049	BUTLER	PA		173005	302209
700112	1	1114-1000	BP #07052	MARS	PA		173004	88385
700120	1	1114-1000	BP #07076	ERIE	PA		173001	168778
700138	1	1114-1000	BP #07089	OAKDALE	PA		173206	620438
700146	1	1114-1000	BP #07100	NATRONA HTS	PA		173005	536698
700153	1	1114-1000	BP #07106	AMBRIDGE	PA		173004	524967
700161	1	1114-1000	BP #07158	MC MURRAY	PA		173206	291467
700179	1	1114-1000	BP #07159	PITTSBURGH	PA		173204	901689
700187	1	1114-1000	BP #07180	MILLVALE	PA		173207	638733
700195	1	1114-1000	BP #07183	GROVE CITY	PA		173004	346227
700203	1	1114-1000	BP #07192	MC KEES ROCKS	PA		173007	547119
700211	2	1114-1000	BP #07211	CANONSBURG	PA		173206	46836
700229	1	1114-1000	BP #07282	ERIE	PA		173001	289968
700237	1	1114-1000	BP #07288	CARNEGIE	PA		173007	529108
700245	1	1114-1000	BP #07289	WEXFORD	PA		173004	31776
700252	1	1114-1000	BP #07297	WASHINGTON	PA		173206	963910
700260	1	1114-1000	BP #00938	SWISSVALE	PA		173207	467591
700278	1	1114-1000	BP #00986	MONROEVILLE	PA		173204	460233
700286	1	1114-1000	BP #00999	NEW KENSINGTON	PA		173005	697369
700294	2	1114-1000	BP #01000	PITTSBURGH	PA		173007	62724
700302	1	1114-1000	BP #01067	WEST MIFFLIN	PA		173202	72504

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
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McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
700310	1	1114-1000	BP #01340	ERIE	PA		173001	310730
700328	1	1114-1000	BP #01988	MOUNT LEBANON	PA		173007	40055
700369	1	1114-1000	BP #07300	ERIE	PA		173001	840877
700377	1	1114-1000	BP #07315	PITTSBURGH	PA		173007	517045
700385	1	1114-1000	BP #07331	ERIE	PA		173001	511971
700393	1	1114-1000	BP #07335	VERONA	PA		173207	638804
700401	1	1114-1000	BP #07338	PITTSBURGH	PA		173007	266029
700419	1	1114-1000	BP #07411	WASHINGTON	PA		173206	535772
700427	1	1114-1000	BP #07614	WASHINGTON	PA		173206	846867
700435	1	1114-1000	BP #57102	LOWER BURRELL	PA		173005	844248
700443	1	1114-1000	BP #57119	MONROEVILLE	PA		173204	337070
700450	1	1114-1000	BP #57301	PITTSBURGH	PA		173207	233518
700468	1	1114-1000	BP #57427	BRIDGEVILLE	PA		173206	268936
700518	1	1114-1000	BP #07110	NEW CASTLE	PA		173004	763918
	46	**1114-1000 Total**						

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211

RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
392001	1	1238-0000	7/11 #420	CLEVELAND	OH	CUY	173307	333038
392019	1	1238-0000	7/11 #430	CLEVELAND	OH	CUY	173306	429201
392035	1	1238-0000	7/11 #551	MAPLE HEIGHTS	OH	CUY	173304	840512
392043	1	1238-0000	7/11 #560	CLEVELAND	OH	CUY	173306	304747
392068	1	1238-0000	7/11 #580	LAKEWOOD	OH	CUY	173306	841432
392076	2	1238-0000	7/11 #640	LAKEWOOD	OH	CUY	173306	841308
392084	1	1238-0000	7/11 #680	PARMA HEIGHTS	OH	CUY	173303	704097
393009	1	1238-0000	7/11 #410	SOUTH EUCLID	OH	CUY	173308	333130
393025	1	1238-0000	7/11 #540	MENTOR	OH		173305	333355
393058	1	1238-0000	7/11 #670	CLEVELAND	OH	CUY	173306	841550
	2	1238-0000	7/11 #490	CLEVELAND	OH	CUY	173306	841263
390054	1	1238-0000	7/11 #1143	PITTSBURGH	PA		173204	337050
390104	1	1238-0000	7/11 #1292	PITTSBURGH	PA		173202	337364
390112	1	1238-0000	7/11 #1316	PITTSBURGH	PA		173207	845187
390138	1	1238-0000	7/11 #1343	PITTSBURGH	PA		173207	845188
390179	1	1238-0000	7/11 #1412	BUTLER	PA		173005	844290
390229	1	1238-0000	7/11 #1481	ELLWOOD CITY	PA		173004	844176
390245	1	1238-0000	7/11 #1530	BEAVER	PA		173004	844489
390310	1	1238-0000	7/11 #1631	GIBSONIA	PA		173004	547412
391003	1	1238-0000	7/11 #1100	NATRONA HEIGHTS	PA		173005	844916
391029	1	1238-0000	7/11 #1320	TRAFFORD	PA		173204	845195
391037	1	1238-0000	7/11 #1400	INDIANA	PA		173005	844220
391045	1	1238-0000	7/11 #1450	PITTSBURGH	PA		173207	845426
391052	1	1238-0000	7/11 #1490	PITTSBURGH	PA		173207	845459
	26	**1238-0000 Total**						

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
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McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
400051	1	1240-0000	CROWN PA5	YORK	PA		173802	645484
	1	1240-0000 Total						
650291	1	1327-0300	STARENTERPRISE #3304	BERLIN	NJ		133407	968576
650309	1	1327-0300	STARENTERPRISE #3306	MAPLE SHADE	NJ		133407	485054
650317	1	1327-0300	STARENTERPRISE #3311	WASHINGTON	NJ		133403	75074
650473	1	1327-0300	STARENTERPRISE #3527	WILLIAMSTOWN	NJ		133403	236491
650507	1	1327-0300	STARENTERPRISE #3534	MOUNT LAUREL	NJ		133407	78721
650515	1	1327-0300	STARENTERPRISE #3535	MILLVILLE	NJ		133402	855205
650549	1	1327-0300	STARENTERPRISE #3589	RED BANK	NJ		133002	326690
650572	1	1327-0300	STARENTERPRISE #3596	CLEMENTON	NJ		133403	75081
650002	1	1327-0300	STARENTERPRISE #3354	KING OF PRUSSIA	PA		133205	683122
650010	1	1327-0300	STARENTERPRISE #3307	BROOKHAVEN	PA		132607	558517
650077	1	1327-0300	STARENTERPRISE #3349	LEVITTOWN	PA		133201	484814
650085	1	1327-0300	STARENTERPRISE #3500	PHILADELPHIA	PA		133206	87338
650119	1	1327-0300	STARENTERPRISE #3519	PHILADELPHIA	PA		133207	228623
650143	1	1327-0300	STARENTERPRISE #3509	ALLENTOWN	PA		133204	226838
650150	1	1327-0300	STARENTERPRISE #3510	ALLENTOWN	PA		133204	223202
650226	1	1327-0300	STARENTERPRISE #3539	PHILADELPHIA	PA		133206	87334
650234	1	1327-0300	STARENTERPRISE #3554	LANGHORNE	PA		133201	241566
650242	1	1327-0300	STARENTERPRISE #3560	THORNDALE	PA		173807	254660
650275	1	1327-0300	STARENTERPRISE #3564	PHILADELPHIA	PA		133206	287792
	19	1327-0300 Total						

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McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
34207	1	1906-1404	COASTAL MART 7201	ELMER	NJ		133402	565105
34348	1	1906-1404	COASTAL MART 7216	SALEM	NJ		133402	565137
34355	1	1906-1404	COASTAL MART 7217	SALEM	NJ		133402	393988
34413	1	1906-1404	COASTAL MART 7223	SHARPTOWN	NJ		133402	565143
34421	1	1906-1404	COASTAL MART 7224	PILESGROVE	NJ		133402	565015
34454	1	1906-1404	COASTAL MART 7227	WOODBURY	NJ		133403	564991
34504	1	1906-1404	COASTAL MART 7231	FAIRTON	NJ		133402	478391
34512	1	1906-1404	COASTAL MART 7232	CEDARVILLE	NJ		133402	478393
34520	1	1906-1404	COASTAL MART 7228	EGG HARBOR TWP	NJ		133401	666537
33019	2	1906-1404	COASTAL MART 7401	LEWISBURG	PA		173804	182231
33027	2	1906-1404	COASTAL MART 7402	SELINSGROVE	PA		173804	621300
33043	2	1906-1404	COASTAL MART 7404	WEST MILTON	PA		173804	776295
33050	2	1906-1404	COASTAL MART 7405	MIDDLEBURG	PA		173804	182483
33068	2	1906-1404	COASTAL MART 7406	MIFFLINBURG	PA		173804	182470
33092	2	1906-1404	COASTAL MART 7409	MILTON	PA		173804	182207
33126	2	1906-1404	COASTAL MART 7412	MONTANDON	PA		173804	775909
33134	2	1906-1404	COASTAL MART 7413	NORTHUMBERLND	PA		173804	776006
33159	2	1906-1404	COASTAL MART 7415	ELYSBURG	PA		173804	464027
33167	2	1906-1404	COASTAL MART 7416	SUNBURY	PA		173804	776226
33209	2	1906-1404	COASTAL MART 7420	HERNDON	PA		173804	45529
33225	2	1906-1404	COASTAL MART 7422	TREVORTON	PA		173804	464015
33241	2	1906-1404	COASTAL MART 7424	MT PLEASANT MILLS	PA		173804	776231
33258	2	1906-1404	COASTAL MART 7425	MILTON	PA		173804	66910
33274	2	1906-1404	COASTAL MART 7427	MONTGOMERY	PA		173804	50865
33282	2	1906-1404	COASTAL MART 7428	SOUTH WILLIAMSP	PA		173804	490408
33290	2	1906-1404	COASTAL MART 7431	WILLIAMSPORT	PA		173804	716776
	43	**1906-1404 Total**						

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
88609	1	1945-0000	COUNTRY FAIR #60	NILES	OH		173002	416233
88674	1	1945-0000	COUNTRY FAIR #67	MINERAL RIDGE	OH		173003	843915
88682	1	1945-0000	COUNTRY FAIR #68	AUSTINTOWN	OH		173003	843730
88716	1	1945-0000	COUNTRY FAIR #71	HUBBARD	OH		173003	221018
88740	1	1945-0000	COUNTRY FAIR #74	WARREN	OH		173002	220606
88856	2	1945-0000	COUNTRY FAIR #85	WARREN	OH		173002	48192
88948	1	1945-0000	COUNTRY FAIR #94	YOUNGSTOWN	OH		173006	306372
88013	3	1945-0000	COUNTRY FAIR #1	ERIE	PA		173001	27380
88021	1	1945-0000	COUNTRY FAIR #2	ERIE	PA		173001	399315
88054	1	1945-0000	COUNTRY FAIR #5	ERIE	PA		173001	399312
88096	1	1945-0000	COUNTRY FAIR #9	SHARON	PA		173004	554691
88112	1	1945-0000	COUNTRY FAIR #11	WESLEYVILLE	PA		173001	399311
88120	1	1945-0000	COUNTRY FAIR #12	WATERFORD	PA		173001	399011
88138	1	1945-0000	COUNTRY FAIR #13	GIRARD	PA		173001	399121
88146	1	1945-0000	COUNTRY FAIR #14	ERIE	PA		173001	399141
88178	1	1945-0000	COUNTRY FAIR #18	FAIRVIEW	PA		173001	653511
88203	2	1945-0000	COUNTRY FAIR #20	TITUSVILLE	PA		173001	681631
88211	1	1945-0000	COUNTRY FAIR #21	FRANKLIN	PA		173001	221391
88229	1	1945-0000	COUNTRY FAIR #22	CONNEAUT LAKE	PA		173001	399146
88237	1	1945-0000	COUNTRY FAIR #23	ERIE	PA		173001	399149
88245	1	1945-0000	COUNTRY FAIR #24	ERIE	PA		173001	399287
88252	1	1945-0000	COUNTRY FAIR #25	ERIE	PA		173001	304674
88260	1	1945-0000	COUNTRY FAIR #26	ALBION	PA		173001	666960
88278	1	1945-0000	COUNTRY FAIR #27	ERIE	PA		173001	424929
88302	1	1945-0000	COUNTRY FAIR #30	MEADVILLE	PA		173001	297551
88310	4	1945-0000	COUNTRY FAIR #31	CORRY	PA		173001	399214
88328	1	1945-0000	COUNTRY FAIR #32	ERIE	PA		173001	764587
88336	1	1945-0000	COUNTRY FAIR #33	ERIE	PA		173001	764553
88344	1	1945-0000	COUNTRY FAIR #34	SHARPSVILLE	PA		173004	843784
88351	1	1945-0000	COUNTRY FAIR #35	ERIE	PA		173001	698428

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211
RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
88369	1	1945-0000	COUNTRY FAIR #36	SHIPPENVILLE	PA		173005	175107
88377	1	1945-0000	COUNTRY FAIR #37	SAEGERTOWN	PA		173001	399124
88393	1	1945-0000	COUNTRY FAIR #39	GIRARD	PA		173001	840625
88401	1	1945-0000	COUNTRY FAIR #40	ERIE	PA		173001	591733
88427	1	1945-0000	COUNTRY FAIR #42	EDINBORO	PA		173001	399091
88435	1	1945-0000	COUNTRY FAIR #43	ERIE	PA		173001	665290
88443	1	1945-0000	COUNTRY FAIR #44	GROVE CITY	PA		173004	704478
88450	2	1945-0000	COUNTRY FAIR #45	LINESVILLE	PA		173001	478510
88468	1	1945-0000	COUNTRY FAIR #46	MC KEAN	PA		173001	704477
88476	4	1945-0000	COUNTRY FAIR #47	OIL CITY	PA		173001	221369
88484	1	1945-0000	COUNTRY FAIR #48	ERIE	PA		173001	257138
88492	1	1945-0000	COUNTRY FAIR #49	ERIE	PA		173001	901191
88500	1	1945-0000	COUNTRY FAIR #50	ERIE	PA		173001	901192
88526	1	1945-0000	COUNTRY FAIR #52	ERIE	PA		173001	591736
88559	2	1945-0000	COUNTRY FAIR #55	MEADVILLE	PA		173001	399090
88567	1	1945-0000	COUNTRY FAIR #56	ERIE	PA		173001	478517
88583	1	1945-0000	COUNTRY FAIR #58	COCHRANTON	PA		173001	843818
88591	3	1945-0000	COUNTRY FAIR #59	ERIE	PA		173001	81901
88625	1	1945-0000	COUNTRY FAIR #62	GREENVILLE	PA		173001	732305
88815	1	1945-0000	COUNTRY FAIR #81	ERIE	PA		173001	532392
88831	2	1945-0000	COUNTRY FAIR #83	ERIE	PA		173001	202391
88849	1	1945-0000	COUNTRY FAIR #84	ERIE	PA		173001	550049
88864	2	1945-0000	COUNTRY FAIR #86	NEW CASTLE	PA		173004	843859
88914	2	1945-0000	COUNTRY FAIR #91	ERIE	PA		173001	20331
88922	1	1945-0000	COUNTRY FAIR #92	MERCER	PA		173004	23296
88930	1	1945-0000	COUNTRY FAIR #93	GROVE CITY	PA		173004	502795
88955	2	1945-0000	COUNTRY FAIR #95	UNION CITY	PA		173001	511993
88963	1	1945-0000	COUNTRY FAIR #96	ERIE	PA		173001	532396
88971	1	1945-0000	COUNTRY FAIR #97	ERIE	PA		173001	535558
88989	1	1945-0000	COUNTRY FAIR #98	ERIE	PA		173001	533285

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McLANE NE: APRIL DORAL B2G1F / PROMOTION #800211

RETAIL DISTRIBUTION DATE: APRIL 20, 1998

McLANE#	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	ST	TAX	S/REP	RJR#
88997	1	1945-0000	COUNTRY FAIR #99	NEW CASTLE	PA		173004	844058
	79	**1945-0000 Total**						
25726	2	3665-0000	TRAVELPORTS OF AMERI	PAULSBORO	NJ		133402	737001
	2	**3665-0000 Total**						
	458	**Grand Total**						

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E-Mail 03/05/98

TO: KAY LONG / K. HAMMONS

FROM: JUDY CAMPBELL

McLANE NE (#375878) PO # / ORDER $ AMOUNT REQUEST FORM
DORAL B2G1F APRIL PROMOTION #800211

Ship Date to McLane NE	3/30/98
1st Ship Date to Retail:	4/20/98
Shipper UIN Number:	472688
NJ B2G1F PO #	ER3102-01
OH B2G1F PO #	ER3103-01
PA B2G1F PO #	ER3104-01
Shipper P.O. Number:	ER3096-01
Vendor #	04360

✦PRODUCT DELIVERY DATE: MARCH 30, 1998

		#/ DORAL B2G1F (6M) CASES PRE-SLEEVED				
STATE USE	UIN #	LT MEN 100 12300-25190 (1 CTN/ Display)	ULT LT 100 12300-25191 (2 CTNs/ Display)	FF BOX 100 12300-25192 (2 CTNs/ Display)	LT BOX 100 12300-25193 (2 CTNs/ Display)	PRODUCT ORDER AMOUNT ($)
NJ		2	3	3	3	1,518.91
OH		1	1	1	1	753.94
PA		12	26	26	26	16,396.47
	TOTALS	15	30	30	30	

✦ Premium/Display /Value-Added Shipper Specifics

Delivery Date: MARCH 31, 1998 TO McLANE NE: *PO # REQUIRED*

Shipper Description	RJR Item #	UPC#	Packing	Quantity Required
DOR CONV/GAS B2G1F DISPLAY KIT - 4/98	540665	23850	@ 1 / SKU	449

♦ Special Information:

DISPLAY / SLEEVES WILL BE SHIPPED DIRECTLY TO McLANE NE FOR THIS PROMOTION.

POMCLFEB.DOC

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ROUs: 1110 / 1210 / 1310 / 1710

Distribute to RJR Managers w/Chain responsibility for chains on attached Excel spreadsheet

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